

2018-19



Annual Report



Accompanying youth
to empower and prosper



Don Bosco Tech, a network of 440+ Don Bosco skill training centers, attempts to bridge the widening digital, financial and social divide between those who have access to opportunities and those who are increasingly being marginalized from the 'new economy' jobs.

Set up in 2006 by the Salesians of Don Bosco, Don Bosco Tech addresses the issues of unemployment and lack of skilled manpower with a market-based approach that is sensitive to the socio-economic needs of marginalized youth in the age group of 18-35 years.

Don Bosco Tech provides employment-linked and market-driven vocational courses of short duration to the economically and socially marginalized youth.



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Leading the Way

While we strongly believe that our work speaks for itself, it is always a pleasure to be recognized by the different organizations and departments as leaders in skill development sector.

Don Bosco Tech has received significant recognition in the areas of skill development, CSR partner and Established NGO in Livelihood. Our work in these areas is a vital part of our values and an integral part of our operations. We are proud of the recognition we have earned for our performance over the years.

2017 - Spirit of Humanity - 8th Annual Award for Livelihood (Regional)

On September 14, 2017 Don Bosco Tech won a Spirit of Humanity Award for their contribution in the field of Livelihood. Spirit of Humanity is a national-level platform for collaboration, capacity building and recognition within the social sector in India. Spirit of Humanity, an initiative by Americares, recognized and rewarded NGOs in varied impact sectors. As the winner from the west zone, Don Bosco Tech made a presentation to an esteemed jury who have evaluated the projects based on criterion like replicability, scalability, innovation, future expansion plans and sustainability.

2017 - Best Performing Project Implementing Agency of DDU-GKY by Ministry of Rural Development (Govt. of India).

Don Bosco Tech is one of the 315 partners implementing this scheme in partnership with the Ministry of Rural Development. On June 19, 2017, the Ministry awarded Don Bosco Tech the 'Best Performing Training Partner (Category A), 2016-17'. The award and certificate were received by Fr. A M Joseph sdb, the Executive Director, from Mr. Narendra Singh Tomar, the Honorable Union Minister for Rural Development, Panchayati Raj, Drinking Water and Sanitation.

2017 - Best Performing PIA for implementing DDU-GKY project in Kerala by Kudumbashree (Govt of Kerala)

Don Bosco Tech is implementing DDU-GKY project in partnership with the Kudumbashree ad Ministry of Rural Development. On August 3, 2017, Don Bosco Tech is recongised by Kudumbashree as the 'Best Performing PIA'. The award and certificate were received by Fr. Antree sdb, the Executive Director, from Mr. Narendra Singh Tomar, the Honorable Union Minister for Rural Development, Panchayati Raj, Drinking Water and Sanitation.

2017 - Best NGO – Skill Development (Gold), 2016-17 by ASSOCHAM

Don Bosco Tech Society has bagged the prestigious Skill Achiever Award for the category of Best NGO – Skill Development. The award is instituted by The Associated Chambers of Commerce and Industry of India (ASSOCHAM) in partnership with various Ministries of Government of India. This Skill Achiever Award recognized DB Tech for demonstrating its commitment to the advancement of skills by implementing skills development and training programmes that are relevant and result oriented.

Our Impact



Students Trained	44,488
Students Placed	21908
Projects	33
States	27
Districts	130
Centers	225
Batches	1618

Don Bosco Tech Rewriting India's Skillscape

In the wake of the rapidly increasing demand-supply gap and global competition, it has become imperative for organizations to ensure an adequate supply of skills and optimize their use. However, the world's population is ageing fast. By 2040, the global population, aged 65 and above, is expected to reach 1.3 billion — more than double of 530 million in 2010. This trend is expected to result in severe labor shortage across the world. Shortage of skilled workers is expected to be acute in some of the world's largest economies, including the US, France and Germany.

On other hand, India has the distinct advantage of having one of the youngest populations in the world. The country has a very large pool of young English-speaking people and has the potential to meet the skill needs of other countries and also cater to its own demand for skilled manpower. Ironically, most industries in India are currently struggling with scarcity of skilled labor. This is because the current education system does not train young people in employable skills that will open up immediate employment opportunities for them. Today, a large section of India's labor force has outdated skills. With current and expected economic growth, this challenge is going to only increase further, since more than 75 per cent of new job opportunities are expected to be 'skill-based'.

The Salesians of Don Bosco – an international organization dedicated full time to the service of young people, especially those

who are poorer and disadvantaged. The society is founded by St. John Bosco, an Italian saint educator who has left posterity in his unique way of educating the homeless boys with opportunities for livelihood skills. Today the society works for the development and education of the young especially those most at risk. Through its 3000 Schools, Colleges, Technical schools and youth centers in 132 countries, the Salesians of Don Bosco serve all young people irrespective of religious differences or social inequalities.

The need for skill based training for the disadvantaged youth is always felt by the Salesians. A forum was created to strengthen the vocational training program in India which was approved by the Salesian Provincial Conference of South Asia (SPCSA), the apex body of the Don Bosco in India. Don Bosco Tech was set up in 2008 with an objective to provide quality vocational training to the disadvantaged youth. DB Tech provides employment-linked, market-driven vocational courses of short and long duration to the economically and socially marginalized youth. A network of 440 skill training centres, Don Bosco Tech is arguably the largest spread across 25 states of India.

Don Bosco Tech attempts to bridge this widening divide between those who have access to opportunities and those who are increasingly being marginalized from the 'new economy' jobs. Don Bosco Tech addresses this endemic problem with a market-based approach that is sensitive to the socio-economic needs of youth in the 18-35 years age group. Don Bosco Tech is an example of synchronous social action



of various stakeholders, which is aimed at mainstreaming and ensuring economic security for youth who could be victimized by poverty. To enable them to gain a foothold in the competitive job market, Don Bosco Tech helps them acquire the required livelihood

and soft skills in an environment of learning and mentoring that is responsive to the individual's emotional and developmental needs.

Values

Don Bosco Credo

We believe that education is a 'matter of the heart' and with this belief, not only do we love the needy youngsters but we also guide them properly for a sustainable future.

Transparency

We ensure that every step of our operation is transparent and also engage all the stakeholders through proper and open communication.

Accountability

We assure to be fully accountable to all our stakeholders in every aspect of the processes followed in skill training and employment.

Excellence

We strive for excellence in everything that we do. This culture of excellence reflects in all aspects of our operation and its impact.

Inclusiveness

We ensure that our offer is open to all and understand that inclusiveness enriches our programs; and we strive to serve the marginalized youth with openness and acceptance.

Mission

Skilling India

Vision

Bridge digital, social and economic divide in India by significantly contribute to the development of the marginalized youth by enhancing the employability and life management skills.

How we impact?

DB Tech provides a variety of vocational training programs as per community mapping and industry requirements to address the issue of unemployment among youth.

Formal vocational training

Don Bosco Tech intends to mainstream the youth into the organized job market through 33 technical training institutes. These training institutes provides formal training in mechanical courses like Turners, Fitters, Welders, Electrician, Automobile Mechanic, CNC Operator, etc., which are designed carefully with industry inputs to keep in tune with changing demands of the market. Under this program, every needy youth is equipped with functional skills in an array of formal courses with duration of one year to three years.

Non-formal vocational training

Don Bosco Tech's non-formal vocational training programs help in acquiring some marketable expertise, which enables a youth to learn a skill to earn a livelihood. The duration of non-formal vocational training varies from 45 days to 1 year as per the domain.

Short term vocational training

Short term vocational training programs are of three months' duration, in which the students are given technical inputs prepared in consultation with industry experts and professionals. The course includes on-the-job training, assignments and field visits. Valuable life skills are also integrated into the curriculum through an interactive teaching process.

Vocational training in schools

Don Bosco Tech introduced the National Skill Qualification Framework (NSQF) in schools. The National Skills Qualifications Framework (NSQF) is a competency-based framework that organizes all qualifications according to a series of levels of knowledge, skills and aptitude. These NSQF-compatible vocational courses introduced for the students of class IX to XII in Government Schools. Don Bosco Tech signed MoUs with Govt. of Karnataka, Maharashtra, Rajasthan and Andhra Pradesh for impart skill training to school students.

440 Centres

7 Engineering and Diploma Training Centres

33 ITC (Formal Skill Training Centres)

256 Short term skill training centre

145 Schools implementing of NSQF

Our years of stories



2006

- Don Bosco Tech India set up to strengthen the skill based training and placement at a national level.
- Registered under Societies Registration Act XXI of 1860



2007

- Partnered with NGOs across country for vocational training, staff training programmes, placements, income generation programme, health related interventions and capacity building of SHGs.



2008

- Partnership with Via Don Bosco (DMOS COMIDE) for upgradation, staff training, curricula development, life skills and networking.
- Signed an agreement with JDW for imparting vocational training to the youngsters from poverty pockets.



2009

- Don Bosco Tech in partnership with Accenture launched short term skill training centres.
- Partnering with Bosco Organisation for Social Concern and Operation (BOSCO) for taking up the skill training program.



2010

- Bosco Academy for Skills and Employment (BASE) project launched in partnership with Ministry of Rural Development (Govt. of India).
- Registered under Foreign Contribution Regulation Act, 2010.
- Don Bosco Tech website launched www.dbtech.in



2011

- Partnered with Schneider Electric to implement skill development program in India.
- Skill Development project in North Eastern States in collaboration with MoRD.
- Partnered with Ministry of Rural Development for Himayat project in Jammu & Kashmir.



2012

- Partnership with multiple agencies Govt. of Andhra Pradesh, Govt. of Odisha, Tata Housing, Taj, Intel India and Siemens for skill training.
- Foundation stone was laid for 'Don Bosco Skill Mission' at Bangalore.
- Nationwide youth survey conducted to know the interest of youth.

- Nationwide Impact Assessment Study conducted to know the social impact of the projects.



2013

- Signed an agreement with NSDC for skilling 2 million youth by 2022.
- Partnership with Ministry of Minority Affairs (Govt. of India) and State Governments – Meghalaya and Rajasthan for skill training.
- Partnership with Axis Bank Foundation, Quest Alliance, ITC and Godrej for skill training for needy youth.
- Partnership with Poorest Areas of Civil Society (PACS) to impart skill training to youth from socially excluded communities.
- Partnership with Bule Sky for imparting soft skill training to Master Trainers of Don Bosco Tech.



2014

- Signed agreement with MoRD for skilling rural BPL youth from LWE districts in Odisha under Roshni project and in Jharkhand under DDU-GKY project.
- Signed the agreement with Uttar Pradesh Skill Development Mission (UPSDM) for skill training in Uttar Pradesh.
- Signed an agreement with Sir Dorabji Tat towards skill development program in North Eastern and LWE regions of India for a period of three years.
- Partnership with SSUPSW of Bihar for imparting vocational training, placement and follow up of beggars under Mukhyamantri Bhikshavriti Nivaran Yojana (MBNY) Scheme in two years.
- National Skill Qualification Frame Work under Karnataka Government has signed a MoU with Don Bosco Tech to provide skill training in schools.



2015

- Signed agreement with MoRD and Kudumbashree for skilling rural BPL youth from Kerala under DDU-GKY project.
- Signed an MoU with JP Morgan to impart advance level skills to needy youth in different manufacturing domains and secure jobs with higher remuneration to build better career path.
- Signed an agreement with UK India Education and Research Initiative (UKIERI) to equip women learners with employability skills and self-confidence to obtain jobs and develop a career.
- Signed the agreement Rajasthan Skills and Livelihoods Development Corporation (RSLDC) to implement the Employment Linked Skill Training Program (ELSTP) for the unemployed, marginalized youth.
- An agreement signed with Hans Foundation to impart skill training to needy youth in Assam, Madhya Pradesh, Nagaland and West Bengal.



2016

- Partnership with GSK, HDB, NTPC, Power Grid, RECL, Swadesh Foundation, APSSDC for providing skill training to needy youth.
- Partnered with ICAM to provide vocational training in industry as a means of social and professional integration.
- Partnership with Jaquar Foundation to support for the creation of 'Jaquar Plumbing Centre' for imparting market driven skills in plumbing.
- Signed an agreement with Justice and Care to support victims of trafficking and slavery for rehabilitate and re-integrate through life skills and soft skills.
- Partnered with SELCO Foundation to secure the future of clean energy by implementing skill training programs for energy efficiency and renewable energy.
- Partnered with UNDP to help young women from underprivileged sections to counsel and connect to livelihood opportunities.
- Partnered with FK Norway for implementation of personnel exchange project to improve the monitoring and evaluation, diversely the training courses for better learning and working opportunity for youth.



2017

- Partnership with Cognizant Foundation, Aditya Birla, South Indian Bank, DHFL, DHFL Pramerica, Philips, Indiabulls, Action Aid and Crompton & Greeves for providing skill training to needy youth.
- Partnership with HIV/AIDS Alliance India to empower the HIV/AIDS youth and with Sasakawa-India Leprosy Foundation to provide skill training to youth from leprosy affected families.
- Signed an agreement with NSFDC to impart skill training to SC youth from Uttar Pradesh and Madhya Pradesh and Bihar.
- Partner with Govt. of Meghalaya to provide 7000 unskilled and unemployed youth employable skill and link with the labour market under 'Supporting Human Capital Development in Meghalaya (SHCDM)' project.



2018

- Entered into agreement with Bihar Rural Livelihood Promotion Society (BRLPS) Govt. of Bihar, for implementing DDU-GKY project in the state.
- Entered into agreement with J&K State Rural Livelihood Mission, Govt. of J&K for implementing Himayat project in the state.
- Entered into agreement with Selco Foundation for implementing Employment Linked Skill Development Project for Youth in the Sustainable Energy Sector.
- Entered into agreement with DHFL Pramerica Life Insurance Company Limited (DPLI), for implementing skill development project under their CSR fund.
- Entered into agreement with Paschim Banga Society for Skill Development (PBSSD), Govt. of West Bengal for implementing skill development project in the state.

- Entered into agreement with Kerala Academy for Skill Excellence, Govt. of Kerala for implementing PMKVY project in the state.
- Entered into agreement with Bihar Skill Development Mission (BSDM), Govt. of Bihar for implementing PMKVY project in the state
- Entered into agreement with Rajasthan Council of Secondary Education, Govt. of Rajasthan for providing programme support in Vocationalization of Secondary and Higher Secondary Education (VSHSE) in the state for 87 schools.



2019

- Entered into agreement with Aditya Birla Sunlife AMC limited for implementing skill development project under their CSR Fund
- Entered into agreement with Delhi State Urban Livelihood Mission, Govt. of NCT of Delhi for implementing Skill Development in the city under Mission Swaraj.
- Entered into agreement with Swadesh Foundation for implementing HSBC Skills for Life programme
- Entered into agreement with Signify Inovations Pvt Ltd for implementing RPL project in electrical domain.
- Entered into agreement with Rashtrya Madhyamik Siksha Abhiyan, Govt. of Karnataka for providing programme support in Vocationalization of Secondary and Higher Secondary Education (VSHSE) in the state for additional 21 schools.
- Entered into agreement with NSDC for implementing skill development project sponsored by National Housing Bank
- Entered into agreement with ITC Limited for implementing skill development project in the state of Tamil Nadu
- Entered into agreement with Hitachi India Pvt. Ltd for implementing skill development project in Bangalore.
- Renewed agreement with Godrej Consumer Products Ltd.

Total Number of Staffs

as on 31st March 2019

New Joinees	235
Existing Staff	441
State Wise	
Andhra Pradesh & Telangana	61
Bihar	58
Chattisgarh	11
Jammu & Kashmir	28
Jharkhand	25
Karnataka	64
Kerala	37
Madhya Pradesh	33
Maharashtra	8
Meghalaya	50
New Delhi	66
Punjab	12
Tamil Nadu	35
West Bengal	57
Assam	16
Himachal Pradesh	2
Punjab	6
Mizoram	2
Nagaland	8
Odisha	27
Rajasthan	21
Sikkim	2
Uttar Pradesh	39
Uttarakhand	8
Department Wise	
Operation	605
Content and Curriculum Dev	4
Management Information System	9
Placement	9
Administration	19
Communications	3
Finance	13
Human Resources	2
Information Technology	4
Learning & Development	2
Management	3
Monitoring & Evaluation	2

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Driving Collaboration

Don Bosco Tech welcomes opportunities to work in partnership with all likeminded organisations and support collaborations that are directly inspiring these youngsters to hope and dream. Don Bosco Tech has associated with various partners from the government as well as the private sector. Operating in several states across India, Don Bosco Tech has drawn up programmes on the basis of creating a targeted number of sustainable livelihoods in each state. In this FY 2018-19, Don Bosco Tech partnered with following corporate houses / Government departments for implementing the project by providing the financial grant and also assisting in setting up and running training programs for the poor youth across the country.

- Accenture
- Action Aid
- Aditya Birla
- APSSDC Pilot
- Axis Bank Foundation (ABF)
- BASE
- Cognizant Foundation
- Crompton and Greeves
- Day-NULM
- DDUGKY
- DHFL
- DHFL Pramerica
- GSK
- Himayat- DDUGKY
- Hitachi
- ITC
- JP Morgan
- Kaushal Kutir- Bihar
- Mazagon Dock Shipbuilders Limited
- NFDB – APSSDC
- NSFDC
- NSQF
- Phillips
- PMKVY 2017-18
- PMKVY(2.0) 2018-19
- Quest Alliance
- Roshni
- Schneider
- Selco Foundation
- SHCDM (ADB)
- South Indian Bank
- UPSDM
- YTC

Impact & Achievements



As a leader in skills development, Don Bosco Tech reaches out to needy youth, provides training as per their interest in a market driven domain and assists them to find opportunity to earn a sustainable livelihood. Every year Don Bosco Tech not only provides skill training program in numbers of market-driven short-term courses but also gives the trainees a placement opportunity that ensures a job or self-creating a sustainable livelihood.

In this financial year, Don Bosco Tech successfully implemented 33 projects in 27 states and union territory. The states and union territory are Andhra Pradesh, Assam, Bihar, Chhattisgarh, Delhi, Gujarat, Himachal Pradesh, Jammu and Kashmir, Jharkhand, Karnataka, Kerala, Madhya Pradesh, Maharashtra, Manipur, Meghalaya, Mizoram, Nagaland, Odisha, Punjab, Rajasthan, Sikkim, Tamilnadu, Telangana, Tripura, Uttar Pradesh, Uttarakhand and West Bengal. Don Bosco Tech implemented these project in 225 centres and made a presence in 130 districts across India.


In the Financial year 2018-19, Don Bosco Tech has partnered with numbers of Government and Corporate houses having the shared vision of imparting skill training to the needy and poor youth across India. Overall, 33 projects were successfully implemented to train 44,488 youngsters; and a total of 21,908 of them placed in different organizations in various sectors across India. Progressive steps nudged the organizations towards the goal that was set up to skill underprivileged

and economically backward youth of India. A total of 46,351 youth enrolled in the skill training program but 1863 candidates were dropped out from the course from various reasons which is four per cent of the total trained students.

Empowering youth with diverse vocational courses, Don Bosco Tech imparted skill training program in 34 market-driven courses like Domestic data entry operator, Electrician Domestic Solutions, Field Engineer – RACW, Food and Beverage Service-Steward, Front Office Executive, General Duty Assistant, Helper Electrician, Housekeeping Attendant - (Manual Cleaning), Life Insurance Agent, Loan Approval Officer, Manual Metal Arc Welding/Shielded Metal Arc Welding, Meet and Greet Officer, Multi-cuisine Cook, Office Assistant, Sales Associate, Self Employed Tailoring, Sewing Machine Operator, Solar PV Installer, Taxi Driver, Trainee Associate, Unarmed Security Guard.

The USP of the short-term skill development project is that these are placement linked training programs which not only trained these youth in market driven courses but assist them in finding a job in the entry level opportunities. Don Bosco has the benchmark to maintain the placement percentage from 60 – 75 as per the project guidelines. In this financial year, Don Bosco has achieved 49 per cent as far as overall placement is concerned.

State	Trained	Placed	Placement %
Andhra Pradesh	3299	1138	34.50%
Arunanchal Pradesh	17	10	58.82%
Assam	1141	555	48.64%
Bihar	3895	1699	43.62%
Chandigarh	266	165	62.03%
Chhattisgarh	938	462	49.25%
Delhi	1716	690	40.21%
Gujarat	59	17	28.81%
Himachal Pradesh	289	151	52.25%
Jammu and Kashmir	502	291	57.97%
Jharkhand	2573	1048	40.73%
Karnataka	2852	1268	44.46%
Kerala	2280	1001	43.90%
Madhya Pradesh	3596	2298	63.90%
Maharashtra	1059	433	40.89%
Manipur	262	202	77.10%
Meghalaya	2174	735	33.81%
Nagaland	354	295	83.33%
Odisha	1220	778	63.77%
Punjab	537	332	61.82%
Rajasthan	2291	685	29.90%
Sikkim	71	22	30.99%
Tamilnadu	2729	1883	69.00%
Telangana	582	467	80.24%
Uttar Pradesh	3322	1155	34.77%
Uttarakhand	589	339	57.56%
West Bengal	5875	3789	64.49%
Grand Total	44488	21908	49.24%



In this FY 2018-19, Don Bosco Tech implemented the skill development program in 27 states and union territory. The state in which maximum youth benefited from the Don Bosco Tech's intervention is West Bengal where a total of 5875 youth trained and 3789 placed in different projects.. On the other side, Arunachal Pradesh is in last position in the list where only empowered 17. If we are considering the placement percentage, 83 per cent youth from Nagaland joined organizations for entry level opportunities which is highest in the financial year.



In this Financial Year, 33 projects implemented in different states across India. Under the Accenture project, Don Bosco Tech trained 8025 and placed 5207 youths. If we consider the placement percentage, APSSD Pilot project stands at 100%. In partnership with Schneider and Axis Bank Foundation, Don Bosco Tech imparted skill training to 5762 and 5598 youths respectively.



Project wise Trained and Placed			
Project	Trained	Placed	Placement %
Accenture	8025	5207	64.88%
Action Aid 2017-18	1093	662	60.57%
Aditya Birla	797	623	78.17%
APSSDC Pilot	59	59	100.00%
Axis Bank Foundation (ABF)	5598	3006	53.70%
BASE	773	311	40.23%
Cognizant Foundation	542	428	78.97%
Crompton and Greeves	59	17	28.81%
DAY-NULM	211	18	8.53%
DDUGKY	483	65	13.46%
DHFL	250	207	82.80%
DHFL Pramerica	472	342	72.46%
GSK	116	39	33.62%
Himayat- DDUGKY (6 Months)	172	0	0.00%
Hitachi	81	54	66.67%
ITC	3881	2558	65.91%
J P MORGAN	3718	1951	52.47%
Kaushal Kutir – Bihar	72	24	33.33%
Mazagon Dock Shipbuilders Limited	170	0	0.00%
NFDB – APSSDC	109	106	97.25%
NSFDC	52	26	50.00%
NSQF	1843	0	0.00%
Philips	1488	220	14.78%
PMKVY 2017-18	233	0	0.00%
PMKVY(2.0) 2018-19	625	25	4.00%
QUEST Alliance	1558	1083	69.51%
ROSHNI	289	240	83.04%
Schneider	5762	2813	48.82%
SELCO Foundation	2442	358	14.66%
SHCDM (ADB)	1673	717	42.86%
South Indian Bank	1154	546	47.31%
UPSDM	576	116	20.14%
YTC – APSSDC	112	87	77.68%
	44488	21908	49.24%

Domain-wise trained and placed

Domains	Trained	Placed	Placement %
Accounts Executive - Accounts Payable and Receivable	166	96	57.83%
Animator	1843	0	0.00%
Assistant Beauty Therapist	2890	1702	58.89%
Assistant Electrician	8267	3989	48.25%
Assistant Hair Stylist	32	12	37.50%
Associate - Desktop Publishing (DTP)	70	26	37.14%
Auto Service Technician(two and three wheelers)	436	245	56.19%
Automotive Service Technician	908	413	45.48%
Automotive Service Technician Level 4	89	65	73.03%
CNC Operator Turning	31	0	0.00%
CNC Setter cum operator – Turning	351	143	40.74%
Crm Domestic Non Voice	1362	766	56.24%
CRM Domestic Voice	385	205	53.25%
Domestic data entry operator	2328	1113	47.81%
Electrician Domestic Solutions	26	0	0.00%
Field Engineer – RACW	329	168	51.06%
Food and Beverage Service-Steward	5764	3626	62.91%
Front Office Executive	70	26	37.14%
General Duty Assistant	1332	660	49.55%
Helper Electrician	5038	2334	46.33%
Housekeeping Attendant - (Manual Cleaning)	761	417	54.80%
Life Insurance Agent	349	246	70.49%
Loan Approval Officer	20	0	0.00%
Manual Metal Arc Welding/Shielded Metal Arc Welding	582	317	54.47%
Meet and Greet Officer	380	269	70.79%
Multi-cuisine Cook	289	260	89.97%

Office Assistant	199	157	78.89%
Sales Associate	2654	1552	58.48%
Self Employed Tailoring	39	0	0.00%
Sewing Machine Operator	2144	1143	53.31%
Solar PV Installer	2645	412	15.58%
Taxi Driver	252	0	0.00%
Trainee Associate	1459	933	63.95%
Unarmed Security Guard	998	613	61.42%
Grand Total	44488	21908	49.24%





Don Bosco Tech provided skill training in 34 market driven courses which are aligned with Sector Skill Council guidelines. A maximum number of 5764 youth trained in Food and Beverage Service Steward domain which is under the Hospitality sector from which 62 per cent trainees have been offered an entry level opportunity. Another preferred course by the candidates is Helper Electrician under the Construction sector where 5038 youth were trained and 2334 were placed. There are 7 domains (CRM Domestic Non voice, Domestic Data Entry Operator, General Duty Assistant, Sales Associate, Sewing Machine Operator, Solar PV Installer and Trainee Associate) which more than 1000 youth trained in this financial year.

Project	Salary			
	Below 5000	5000 - 8000	8000 - 10000	Above 10000
Accenture	435	2602	1433	737
Action Aid 2017-18	284	278	66	34
Aditya Birla	63	433	62	65
APSSDC Pilot	0	17	42	0
Axis Bank Foundation (ABF)	94	1740	849	323
BASE	6	115	50	140
Cognizant Foundation	0	131	276	21
Crompton and Greeves	0	0	17	0
DAY-NULM	0	5	6	7
DDUGKY	0	40	16	9
DHFL	25	59	107	16
DHFL Pramerica	0	303	33	6
GSK	0	16	13	10
Himayat- DDUGKY (6 Months)	0	0	0	0
Hitachi	0	1	0	53
ITC	229	1691	300	338
J P MORGAN	88	660	828	375
Kaushal Kutir – Bihar	0	24	0	0
Mazagon Dock Shipbuilders Limited	0	0	0	0
NFDB – APSSDC	0	106	0	0
NSFDC	0	23	3	0
NSQF	0	0	0	0
Philips	17	126	30	47
PMKVY 2017-18	0	0	0	0
PMKVY(2.0) 2018-19	0	0	24	1
QUEST Alliance	8	618	264	193
ROSHNI	0	149	44	47
Schneider	188	1127	1187	311
SELCO Foundation	11	153	122	72
SHCDM (ADB)	4	65	215	433
South Indian Bank	58	384	71	33
UPSDM	0	33	69	14
YTC – APSSDC	0	27	25	35
	1510	10926	6152	3320



In this financial year, a total of 21908 youth assisted for an entry level employment, out of which 49 per cent of the placed trainee are getting salary of Rs 5000 – Rs 8000, 28 per cent is getting salary with a range of Rs 8000 –Rs 10000, 15 per cent are receiving salary of Rs 10000 above and only 6 per cent is getting less than Rs 5000. The trainees who are getting less than Rs 5000 are mostly working in the small cities and are not willing to migrate to the nearly or metro cities. In the Accenture project, 737 trainees and in Supporting Human Capital Development in Meghalaya (SHCDM) project, 433 trainees are earning more than Rs 10000 per month.

Projects Initiated in this year

Accenture Phase 9

Initiated Date-1-Sep-2018
End Date- 31-Aug-2019

Under this project an agreement was signed with Don Bosco Tech to train 8000 candidates in 73 centres in various sectors like Beauty & Wellness, Automotive, Apparel, Retail, IT/ITes, Hospitality, Welding, Solar and Security Services with 70% placement. The target was achieved within the stipulated time. During this period, the Accenture team volunteers conducted training sessions on Communication Skills, Soft Skills for the trainers and created work readiness module for the trainees.

APSSDC Pilot

Initiated Date-1-Jan-2019
End Date- 31-Mar-2019

Samagra Siksha is the local government body imparting vocational training for school students from the 8th to 12th standard across Andhra Pradesh under APSSDC program. For this phase, one centre with the Automobile and Electrical sector was allotted to train a target of 160 candidates with 70% placement. The target was achieved within the stipulated time.

Hitachi

Initiated Date-1-Apr-2019
End Date- 31-Mar-2019

Hitachi in partnership with NSDC has supported Don Bosco Tech to train 60 candidates at Don Bosco Skill Mission in the Assistant Electrician course. This pilot project was completed successfully with good placement with an average salary of 11.5K. Trainees were placed in renowned companies like Schneider, Bosch etc.



Cognizant Foundation Y1

Initiated Date-1-Apr-2017
End Date- 31-Dec-2018

The first phase of this project focused on equipping the centres for the training program with a minimum target. During this period, there was a reallocation of one centres within Tamil Nadu which causes a delay in achieving the target. However, with the approval of the funding partner, the project was completed with an extension of the training duration



NSQF Karnataka

Initiated Date-1-Apr-2017
End Date- 31-Mar-2019

This program was to train the government school students of Karnataka under the Automobile Sector. A total of 82 schools was allocated under this program. The project was successfully completed with all the required activity reports.



Quest Alliance

Initiated Date-1-Jul-2018
End Date- 30-Jun-2019

This was the last phase with the partner to implement short term blended skill training program in 15 centres of the Southern region. The trainees were given blended skill training on Retail and Market Readiness. The target was achieved within the stipulated time.



DDUGKY Bihar

Initiated Date-10-Sep-2018
End Date- 10-Sep-2022

This project was allocated to Don Bosco Tech by Bihar Rural Livelihood Promotion Society, Dept of Rural Development and Government of Bihar to train 2100 youths in 4 different trades. The program aims to empower youths under the BPL families of Bihar. The project is to be implemented under the DDUGKY guidelines. So far we have trained 964 youths from State of Bihar under this project and placed more than 80%



Himayat- DDUGKY

*Initiated Date-1-Aug-2018
End Date- 1-Aug-2022*

This project was allocated by Himayat Mission Management Unit, Dept of Rural Development, Govt of J&K for training of 2735 youths of Jammu & Kashmir under several trades. This project is to be implemented under DDUGKY guidelines. So far we have trained 674 youths from Union Territory of J&K.



HSBC

*Initiated Date-15-Jan-2019
End Date-31-Dec-2021*

This MoU was signed to train 480 youths of Bihar in two different locations under three different trades with Swades Foundation. The project was completed with target achievement of 491 youths and placement of 345 youths. The Project ran very smoothly. Well provided support was given by funding partner & monitoring agency. A pro bono/voluntary activity was conducted by HSBC employees where they conducted training for our staff in a range of topics like Digital Literacy, Financial Literacy etc. They also supported us in creation of content for high end technical courses like Artificial Intelligence- Data Quality Analyst.



ITC North

*Initiated Date-1-Apr-2018
End Date-31-Mar-2019*

This project was renewed to impart employable skill training to 1160 youths between age group of 18-35 years in the state of Uttarakhand, Himachal & Jammu & Kashmir. We had achieved a target of 957 out of 1160 target allocated.



Phillips Lighting

*Initiated Date-19-Jun-2018
End Date-31-Mar-2019*

Phillips Lighting India Limited, incorporated under Companies Act, 2013 having its registered office in Kolkata and Gurgaon. Phillips Lighting is a diversified technology company, focused on improving people's lives through meaningful innovation in the areas of designing and

manufacturing lighting products and solutions. Philip Lighting in its continuing endeavor towards CSR has embarked on supporting the cause of "Skill training and Employment of Youth in Electrical and Solar Lighting System" on a PAN India basis. Agreement with CSR activities are signed between Philips Lighting India Limited and Don Bosco Tech Society on 26th June 2018 and effective from 19th June 2018. 2700 youth to be trained under the following category -2500 electrician training course (RPL + Asst. Electrician) - 200 Solar electricians. Don Bosco Tech has trained a total of 1674 candidates under short term training program in Assistantt Electrician course and trained more than 1000 candidates under the RPL program.



UPSDM

Uttar Pradesh Skill Development Mission has been established in 2013 with a view to meeting skill training requirements of the youth in Industry oriented trades under a holistic framework following integrated approach. In order to achieve the objective, the UPSDM aims to engage private training providers for imparting short terms skill development training to the eligible candidates under different schemes as per the directives of the UPSDM, Govt. of India and Govt. of Uttar Pradesh. Don Bosco Tech has trained a total of 576 youths under this project from state of Uttar Pradesh at five different locations.



Axis Bank Foundation

*Initiated Date-1-Jan-2019
End Date-31-Mar-2021*

Axis Bank Ltd. Is a company incorporated under the companies Act 1956 and carrying on the business of banking under the Banking Regulation Act, 1949 having its registered office in Mumbai. It conducts various activities under its corporate social responsibility program with a view to advance CSR focus areas like poverty elevation and measures to reduce inequalities, education, skills development, environmental sustainability and rural development, sanction and healthcare, MSME sector growth, humanitarian relief, support measures for Armed forced veterans and capacity building of personnel and NGO partners. The MoU signed between Axis Bank Foundation (CSR contributor) and Don Bosco Tech Society (Implementing Partner) on 4th December 2018 for 2 years (1st January 2019 to 31st 2021) with the target of 11500 youths training. Don Bosco Tech conducted 2 Refresher cum Training of Training (TOT) program in two different regions/ locations. The first TOT was conducted in Kalimpong, North Bengal from 11 Sep 2019 to 13 Sep 2019 and second TOT was conducted in Indore from 29th Nov 2019 - 1st Dec 2019 for all ABF trainers, community mobilizers, center staffs and Departmental Heads from National Office. Total 47 staffs attended in the first TOT program and 45 staffs attended in the second TOT. Of the total target of 11500 for two years, Don Bosco Tech agreed to train 6325 targets for 2019- 2020. Out of 6325 target, we trained 6230 youth in 18 districts of 5 States across West Bengal, Bihar, Madhya Pradesh, Uttar Pradesh and Rajasthan. From Jan 2019 to

March 2020, we trained 3380 Male and 2850 female beneficiaries in various trades with the ratio of 54 % Male and 46 % Female.



ITC East

*Initiated Date-1-Apr-2018
End Date-31-Mar-2019*

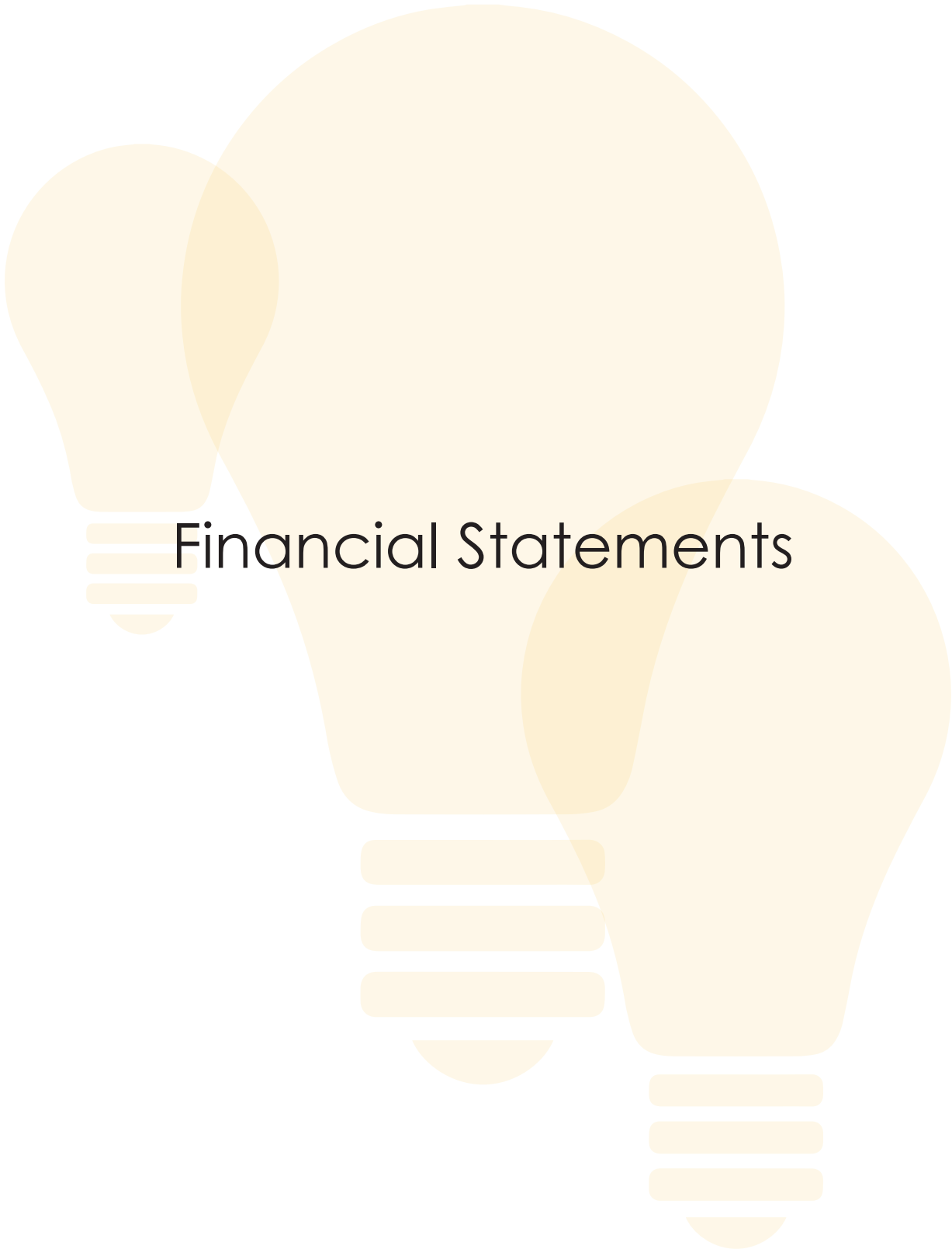
MOU was signed with ITC East for expansion of ITC Mission Sunahara Kal to impart Skill development and placement linked program for 2200 youths of 3 states. These target were distributed in four districts namely Munger, Bihar (1300) , Kolkata -400, Hooghly -300, and Kamrup - 200. the project were targeted to skill youth in the age group of 18- 35). Out of the total target of 2200, we enrolled - 2008 candidates and trained - 1925 youths. We Placed - 1447 Highest Salary - INR 17769.



Selco Foundation

*Initiated Date-1-Mar-2018
End Date-28-Feb-2021*

The partnership of Don Bosco Tech with Selco Foundation for training unemployed and under privilege youth began with the signing of the Memorandum of Understanding dated 01-03-2018. Under this partnership, Don Bosco Tech was to train 7500 candidates per year for three years in Pan India. The main objective of the training programme is to work towards securing the future of sustainable energy in India by training youths, especially in the under-served areas, who can take up Energy Efficiency and Renewable Energy forward in the country and create a livelihoods for themselves and others, and to provide accessibility to the youth for employment and encouragement for sustainable growth. The training is imparted in the market driven courses with a duration of 96 Hours. During this project there were 66 centres. Don Bosco Tech Trained- 6179 youths and Placed- 3172.



Financial Statements

Independent Auditor's Report

To the Governing Body of "Don Bosco Tech Society, New Delhi"

Opinion

We have audited the accompanying Financial Statements of "Don Bosco Tech Society, New Delhi" (hereinafter referred to as the "entity"), which comprise the Balance Sheet as at 31 March 2019 and the Income & Expenditure Account for the year ended on that date and notes to the financial statements, including a summary of significant accounting policies (hereinafter referred to as "financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the accompanying financial statements give a true and fair view of the financial position of the entity in accordance with the Accounting Standards issued by the Institute of Chartered Accountants of India, to the extent applicable and report as below:

- (a) in case of Balance Sheet, of the state of affairs as at 31 March 2019 and,
- (b) in case of the Income and Expenditure Account, of the deficit for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) issued by the Institute of Chartered Accountant of India. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charges with Governance for the Financial Statements

The management of the entity is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the entity in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed by Institute of Chartered Accountants of India. This responsibility also includes internal control as management determines necessary to enable preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.



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Tel: 91 11 2701 8472; 2701 8473 Email: ngo223@yahoo.com

Those charged with governance are responsible for overseeing the entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

Further, we report that:

- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (ii) In our opinion, proper books of account as required by law have been kept by the entity so far as it appears from our examination of those books.
- (iii) The Balance Sheet and the Income and Expenditure Account dealt with by this Report are in agreement with the books of account of the entity.



J. A. Martins
M. No. 082051
Proprietor
J. A. Martins & Co.
Chartered Accountants
Firm Regn. No. 010860N

UDIN : 1908205 / AAAAHE4528

Place: New Delhi
Date: 27-9-19

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DON BOSCO TECH SOCIETY

Balance Sheet as at 31st March 2019

Particulars	Schedule	Amount (Rs.)
(Cons.)		
<u>FUNDS EMPLOYED</u>		
Reserves	1	(32,05,56,289.22)
Designated Funds	2	9,13,000.00
Programme Balance	3	5,09,81,805.96
Current Liabilities	4	63,66,40,980.83
Fixed Assets Control Account (As per Contra)	5	36,08,88,270.03
Total		72,88,67,767.60
<u>ASSETS</u>		
<u>Fixed Assets :</u>	6	
Gross Block		55,15,01,668.10
Less : Accumulated Depreciation		19,06,13,398.07
Net Block		36,08,88,270.03
Capital Work in Progress		-
		36,08,88,270.03
Current Assets	7	36,79,79,497.57
		36,79,79,497.57
Total		72,88,67,767.60

For & on behalf of Management

As per our Report of even date

George Nalgun




J.A. Martins
 J. A. Martins
 M. No. 082051
 Proprietor
 J. A. Martins & Co.,
 Chartered Accountants
 Firm Regn. No. 010860N

Place : New Delhi
 Date : 27-9-19

DON BOSCO TECH SOCIETY

Income & Expenditure Account for the year ended 31st March 2019

Particulars	Sch No.	Amount (Rs.)
(Cons.)		
<u>INCOME</u>		
Contributions/Donations	8	8,44,85,028.06
Training & Other Receipts	9	7,95,32,824.57
Grants Allocated towards Expenses		34,39,65,704.49
Allocation of NSDC Loan to the extent Utilized		1,59,000.00
Total		50,81,42,557.12
<u>EXPENDITURE</u>		
Personnel	10	22,39,25,302.00
Skill Development Training Expenses	11	20,76,36,420.64
Placement	12	65,83,565.00
Administration	13	5,71,30,204.03
Repayment of NSDC Loan		3,21,88,201.00
NSDC - Interest Payment		1,33,39,760.00
Repayment of Loan - South Indian Bank		3,06,26,052.64
		57,14,29,505.31
Depreciation		5,16,97,205.24
Less: Allocation from Fixed Assets Control Account (As per contra)		(5,16,97,205.24)
		57,14,29,505.31
Excess of Expenditure over Income transferred to Income & Expenditure		(6,32,86,948.19)
Total		50,81,42,557.12

For & on behalf of Management

As per our Report of even date

George Nalgun




J.A. Martins
 J. A. Martins
 M. No. 082051
 Proprietor
 J. A. Martins & Co.,
 Chartered Accountants
 Firm Regn. No. 010860N

Place : New Delhi
 Date : 27-9-19



Don Bosco Tech Society
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